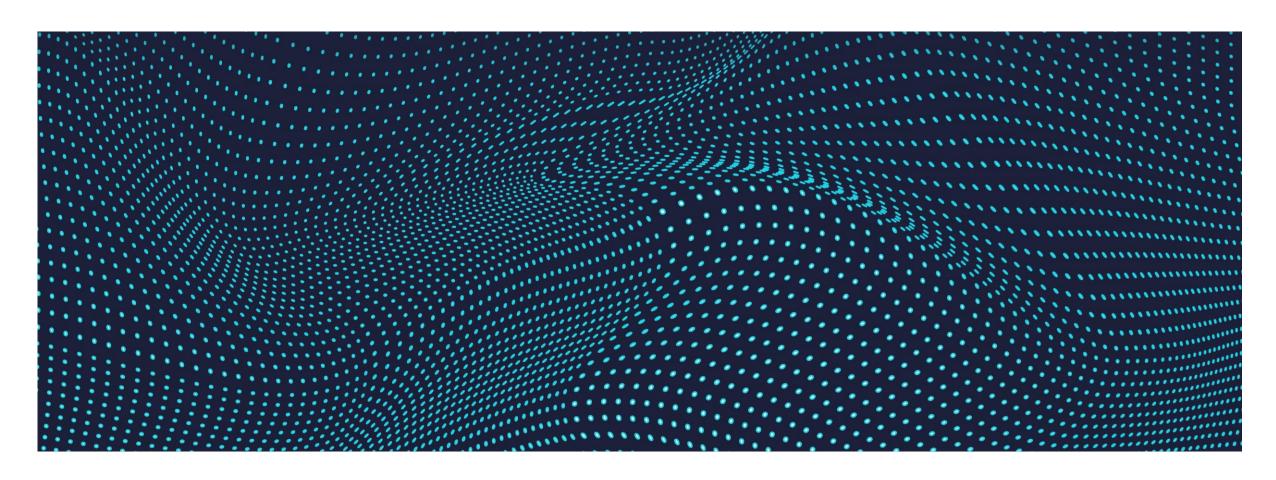


definition
measure of quality
culture of transparency
obligation of responsibility
local experience
evolving ecosystem

1

#### A question of definition



#### What is TV?

#### **A** screen

that does more today than ever before

# GAINE PASS Game Agos Agos Recently Played Popular Games Popular Games

#### A place

to enjoy content on your own, or with family and friends



#### A media ecology

that lets content businesses thrive, and advertisers deliver increasingly datadriven interactive messages



A measure of quality



#### Some things you might be curious to know about independently measuring TV

#### What a panel is and how it is managed

Z Test Değerleri PANEL	YAYIN ALMA ŞEKLÎ		HANE HALKI BÜYÜKLÜĞÜ			SOSYO-EKONOMÍK STATÜ KATEGORÎLERÎ				EVDEKÍ TELEVÍZYON SAYISI		ÇALIŞMA DURUMU		CINSIYET	
	KARASAL/ DİGİTAL	KABLO	1-2 KİŞİLİK HANE	3-4 KİŞİLİK HANE	5+ KİŞİLİK HANE	AB SES	C1 SES	C2 SES	DE SES	1 TV'LÎ HANELER	2+ TV'Lİ HANELER	ÇALIŞAN	ÇALISMAYAN	KADIN	ERKEK
ANKARA	-1.28	1.28	-2.87	1.58	1.60	-0.50	0.60	1.67	-1.87	3.08	-3.08	0.30	-0.30	-0.03	0.03
İSTANBUL	-2.79									1.67					
izmir	-2.26			16	V0.45	1	_پ	1.12		2.69		0.73			
EGE BÖLGESİ (İZMİR HARİÇ)	-1.73			4	-					1		1.60			
KARADENIZ BÖLGESİ	-3.02			4			-			_5		1.25			
İÇ ANADOLU BÖLGESİ (ANKARA HARİC)	-2.45			0.56	٧	2	A	-d.11	-1.83	2.39		0.06		0.02	-0.02
GÜNEY VE DOĞU ANADOLU BÖLGESİ	-2.25									3.26		-1.25			-1.00
MARMARA BÖLGESİ (İSTANBUL HARİÇ)	-1.79					0.93				0.57		1.04		-0.36	
AKDENİZ BÖLGESİ	-3.02									2.00					

Representative

Consented

Compliant

#### **How a People Meter works**



People-based: who is watching including family members and guests

Connected to EVERY TV in the home, connected and non-connected.

Detects what is really playing on the screen

#### **How a Focal Meter works**



Measures streaming over IP on EVERY panelist device in the home

Helps identify source of viewing between linear and streaming

Helps identify non-BVOD TV usage like SVOD, AVOD or Gaming

#### Some quirks that might surprise you about independently measuring TV

We may see viewing data from a connected set top box, but the TV has been turned OFF.

We may see streaming data from an HDMI dongle, but the viewer has switched the source to a linear channel

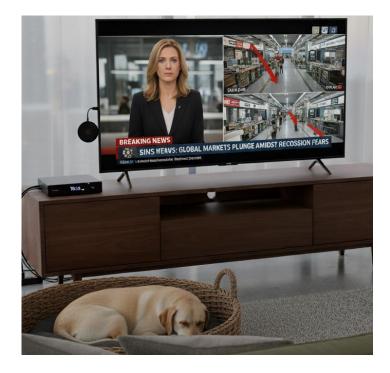
We may see very long viewing sessions in the home without channel changes and find the TV is just left on for the dog!











#### ...the TV we are observing today is tackling increasingly complex challenges

Measuring TV has evolved beyond panel data extrapolation, towards more complex hybrid big data models leveraging with panels. New challenges include:

#### Legal and technical data sharing protocols:

between media services, platforms and measurement bodies that must guard against statistical misrepresentation

#### **Probabilistic identity resolution:**

assumptions must ensure demographic accuracy and inclusivity

#### **Data fusion techniques:**

combining datasets from different sources, methodology must maintain measurement integrity

#### **Machine learning algorithms:**

training data selection and weighting methods must avoid systematic bias

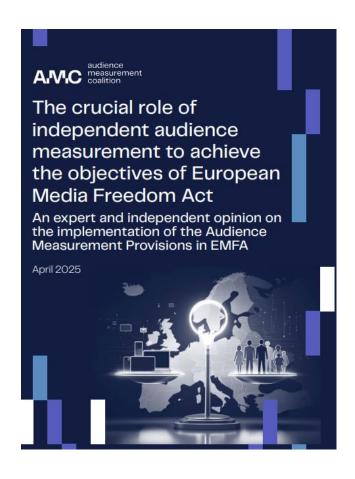
#### **Cloud-based data management systems:**

access controls must protect data but also not restrict access for key research personnel and more...

3 A culture of transparency

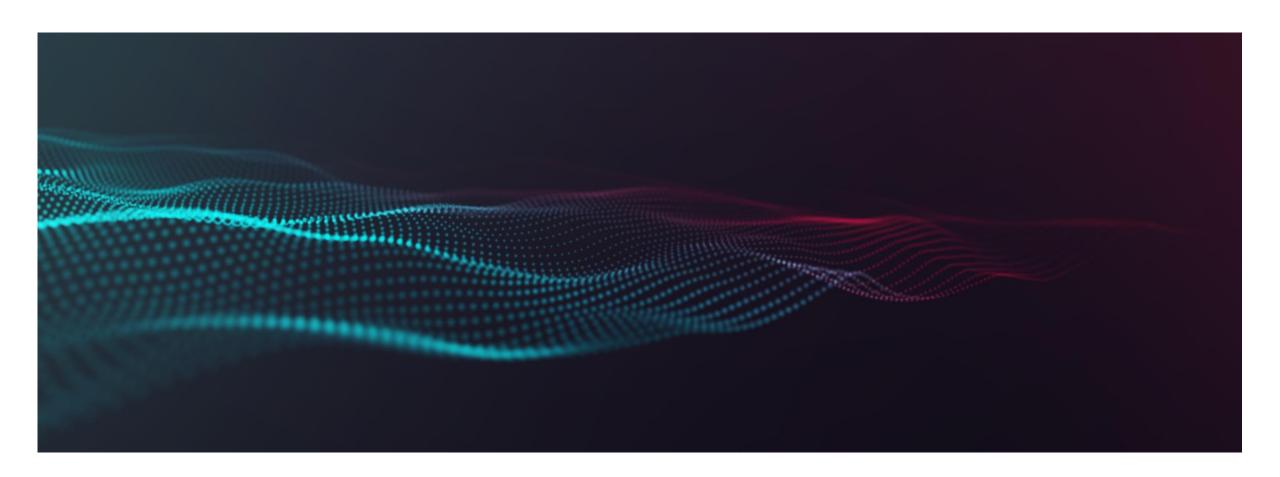


#### Transparency is a Foundational Principle of Independent Audience Measurement



- Industry-agreed standards
- Methodological clarity
- Comprehensive documentation
- Balance of proprietary information and disclosure
- Responsibility for accurate representation
- Verification through audits

An obligation of responsibility



### ... the TV we are observing today is a highly regulated and "safe" environment. The accurate measurement of TV has a Public Interest need as well as commercial.

## Limits Ad Exposure time ratio

20% per hour cap on ads

## Protects vulnerable populations

Alcohol, Tabacco, Gambling ads highly regulated

High fat and sugar products not advertised to kids

# Shows locally produced children's programming

20% cartoons in
Turkish and
Turkish culture and
40% other content
in Turkish and
Turkish culture

High standards for children's development and well-being and include parental control online

# Prioritizes European and Independent Content

50% of broadcast time (non-news, sport, contests, ads and teleshopping) must be of European origin.

Indy Producers enjoy a 10% quota supporting SME production and pluralism of perspectives

#### Is inclusive

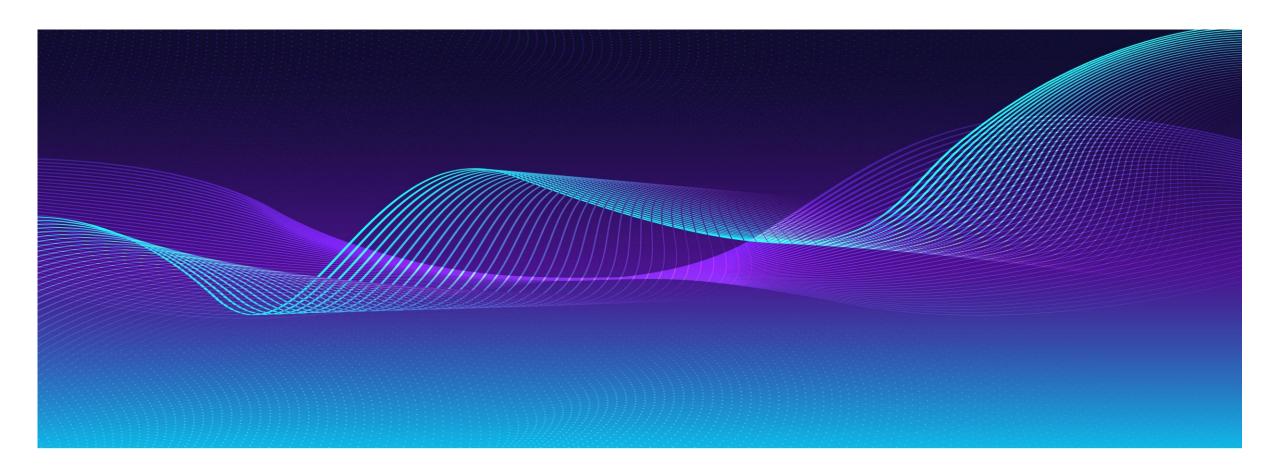
TVs have quota and must invest in disabled-friendly content though subtitles, signlanguage or audio descriptions, including main daily news broadcast

#### Is culturally appropriate

Content should reflect national values and advertising in religious programming is forbidden.

**5** 

#### A local experience



#### Türkiye, like all markets, is locally unique

...yet globally "similar"

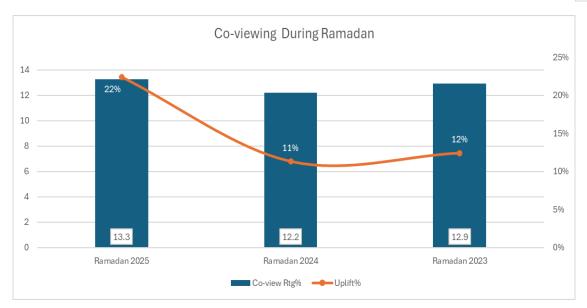
#### Co-viewing here is high!

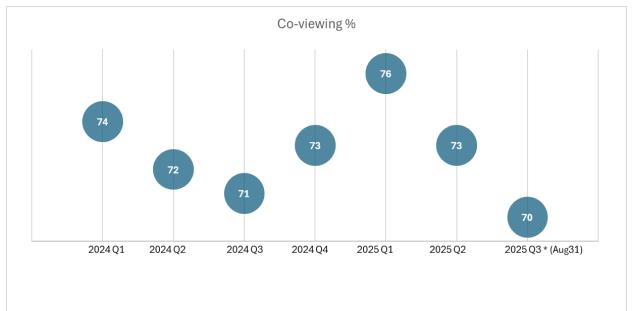
73% average co-viewing

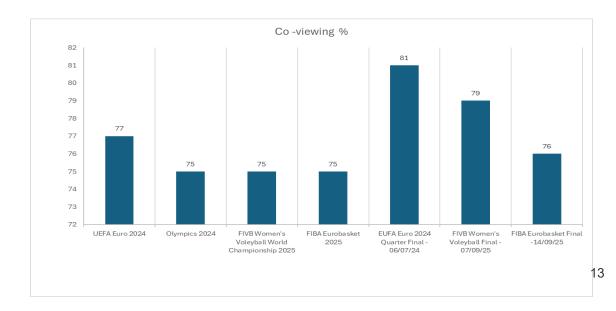
Compare with to 28% in Brazil, 29% in Estonia, 56% in Vietnam

Co-viewing increases with seasonality, with additional 22% uplift during Ramadan

Co-viewing is higher in select live sports games







#### Türkiye, like all markets, is locally unique

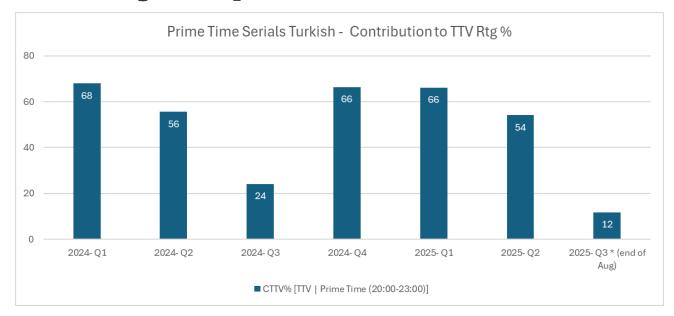
...yet globally "similar"

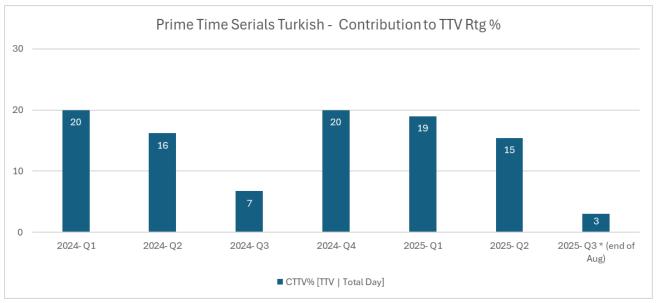
#### Story telling champions of the world!

Global leaders in "telenovela" means you are real story tellers in Turkey

A global Production powerhouse

Contribution to total TV viewing by primetime Turkish series is above 50% during the broadcasting season.

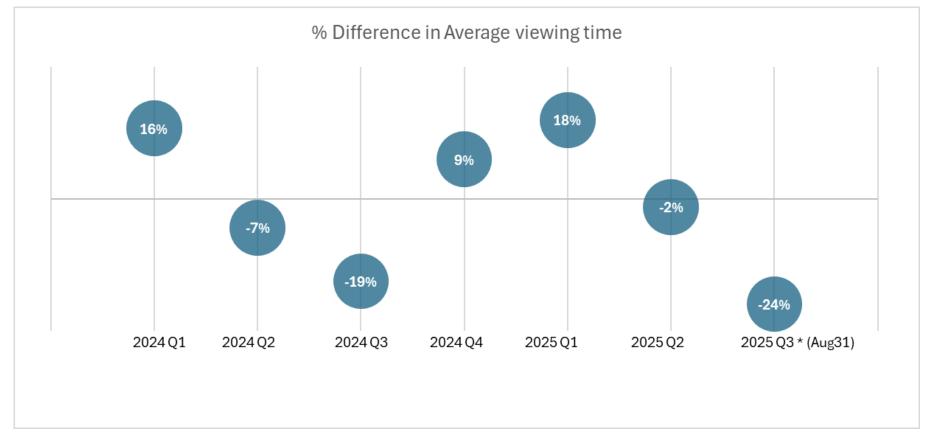




#### Türkiye, like all markets, is locally unique

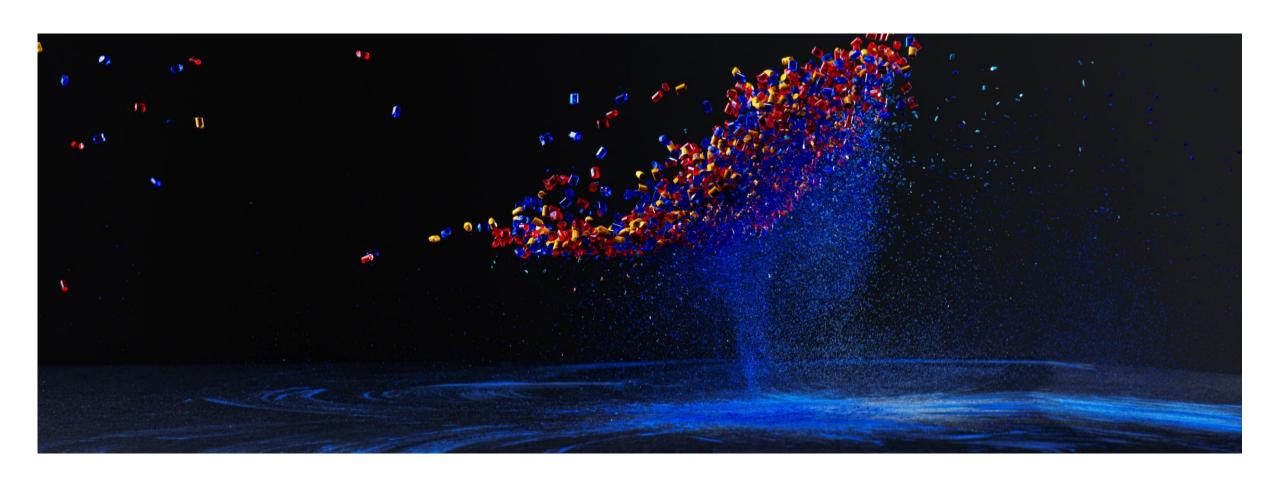
...yet globally "similar"

Seasonality is a key factor



% Difference Avg Daily minutes in Quarter vs. Country annual average | Individuals aged 5+

6
An evolving ecosystem



#### Programmatic Advertising growth on the large screen



Europe sees CTV account for 77% of ad views

Programmatic ad views +40% in Europe on LIVE and VOD

Streaming is unlocking innovation including 1-2-1 messaging and direct relationships like QR codes and eCommerce



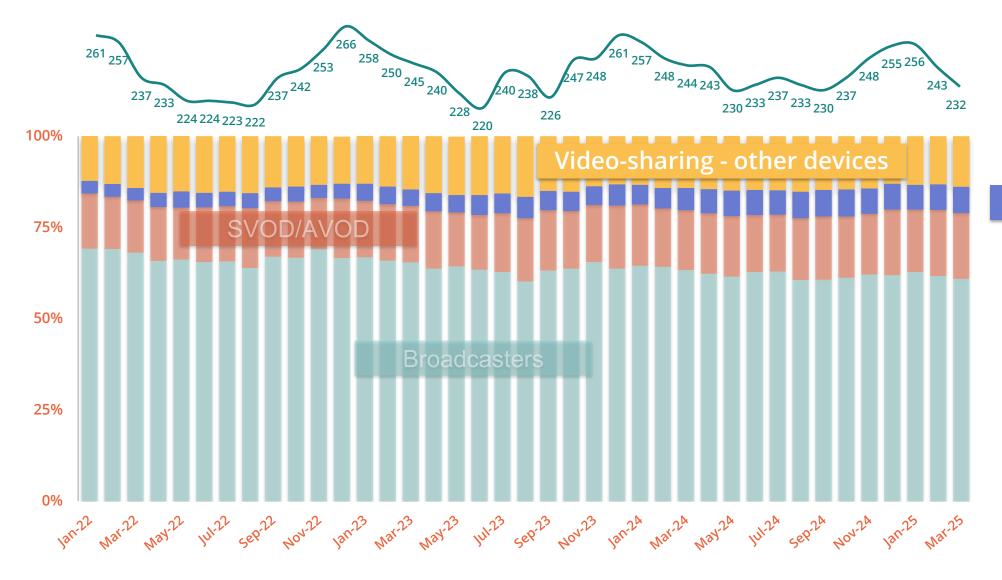
Globally, TV, including both traditional and streaming TV, is expected to grow 1.0% in 2025 to \$162.5 billion.

Streaming TV will represent just over a quarter of the total (\$41.8 billion) in 2025, but will increase rapidly over the next five years, reaching \$71.9 billion in 2030, or more than 40% of the TV total.

#### Observing viewing on all platforms and screens: UK's Barb



#### **Growth of video-sharing on TV sets**

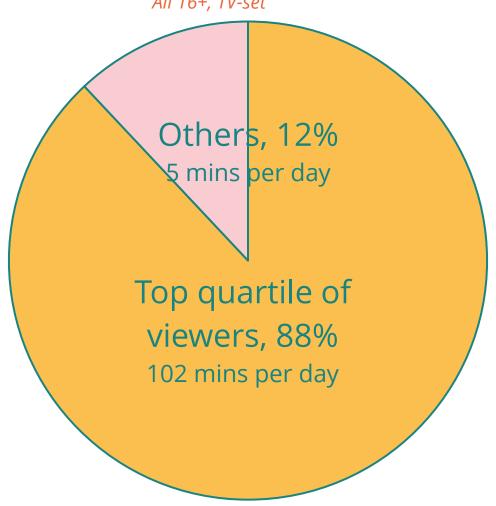


Total viewing Average minutes per day

Video-sharing - TV set

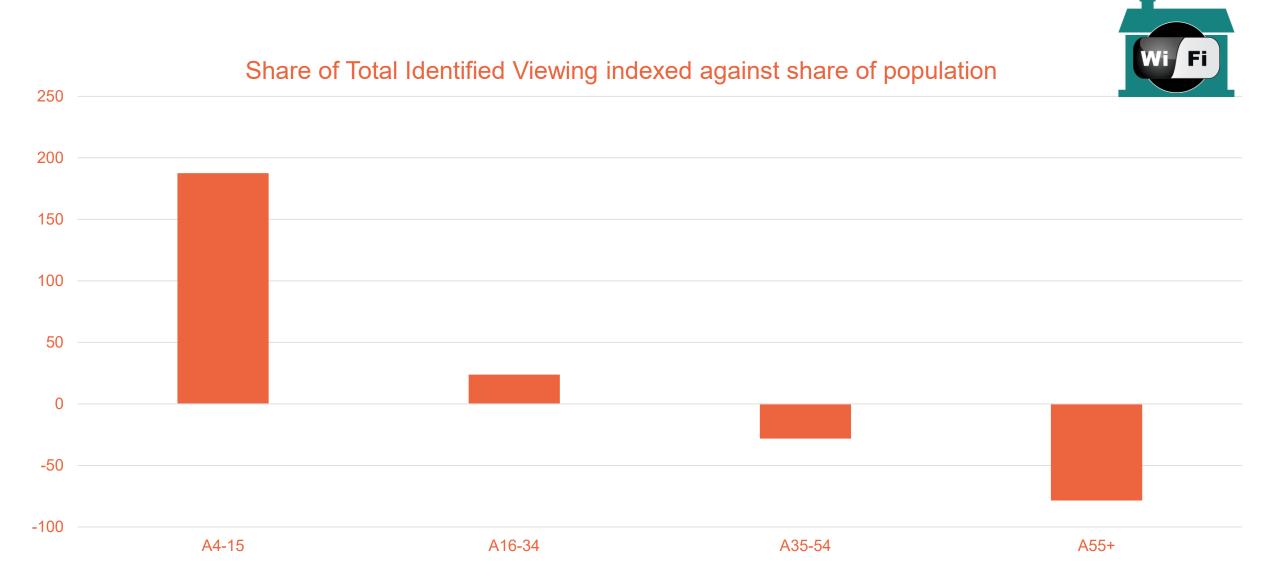
#### Quartile analysis reveals size of heavy viewers in UK

**Share of time viewing YouTube – Top quartile v Rest of viewers**All 16+, TV-set



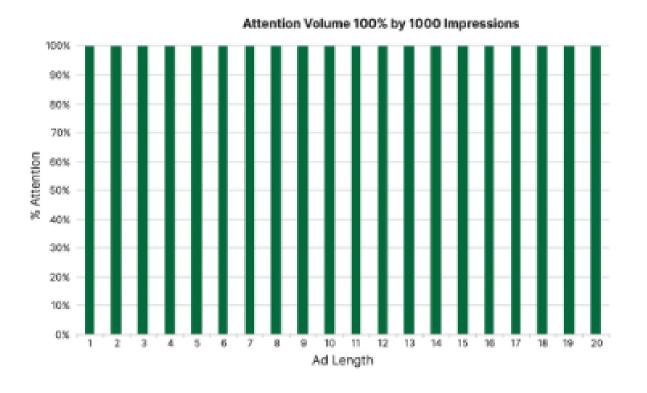


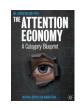
#### YouTube's UK share of viewing is dominated by children



#### **Attention Metrics**

If all impressions were equal reach-based planning between different media channels and platforms would have the same Attention "curve"





#### **ATTENTION** – can be more than "OBSERVATION", more a neuroscience!

#### **Eye Tracking**



#### **Facial Coding**



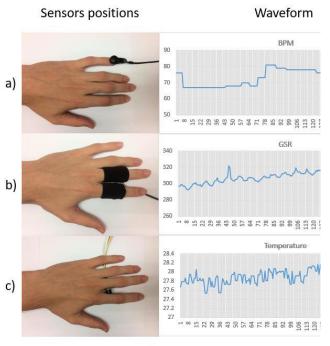
#### Facial Expression

AU01 Inner Brow Raiser AU02 Outer Brow Raiser AU04 Brow Lowerer AU05 Upper Lid Raiser AU06 Cheek Raiser AU07 Lid Tightener AU09 Nose Wrinkler AU10 Upper Lid Raiser AU12 Lip Corner Pull AU14 Dimpler AU15 Lip Corner Depressor AU17 Chin Raiser AU18 Lip Puckerer AU20 Lip Stretcher AU23 Lip Tightener AU24 Lip Pressor AU25 Lips Part AU26 Jaw Drop AU27 Mouth Stretch AU43 Eyes Closed

#### **EEG** Electroencephalography



#### **Galvanic Skin Response**



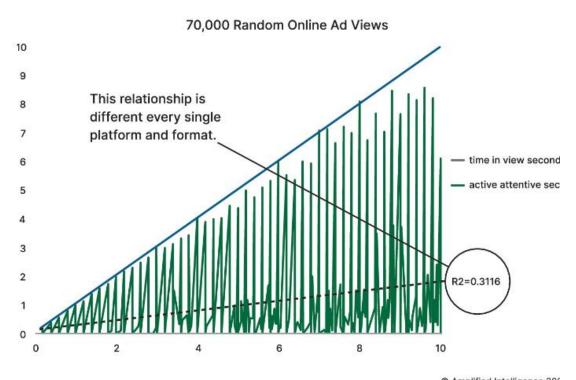
#### Active attention, net of time in view

The industry is getting its head into understanding attention in cross-media consumption

One in three chance that somebody is looking at the ad while it is on screen.

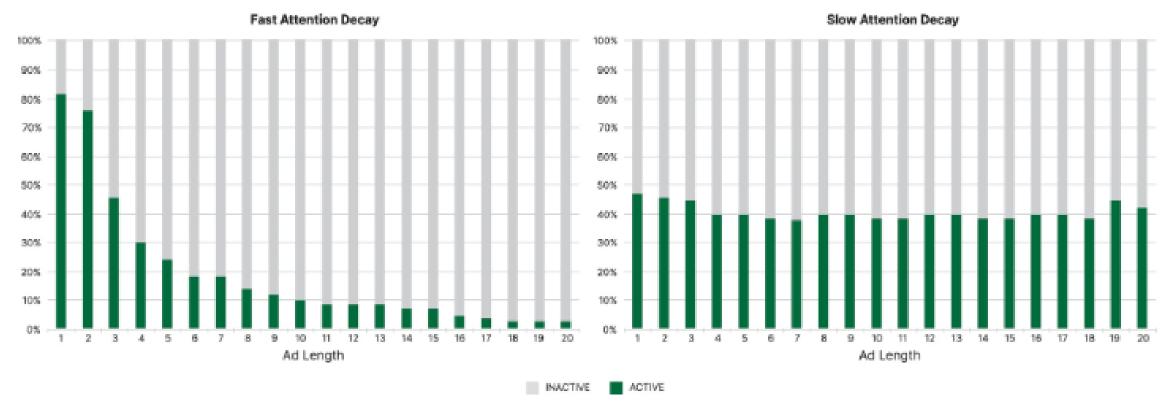
This isn't usually what marketers idealize and plan for





Amplified Intelligence 202

#### Attention Decay curves show drops in attention are VARIABLE



Attention Decay impact varies by platform user experience, creative of ad, relevance of targeted viewer, content context



#### No two impressions are the same

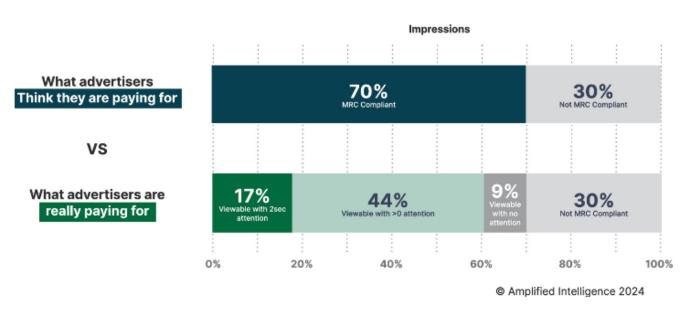


Fig. 2.3 The gap between 'viewable' with attention and 'viewable' with no attention

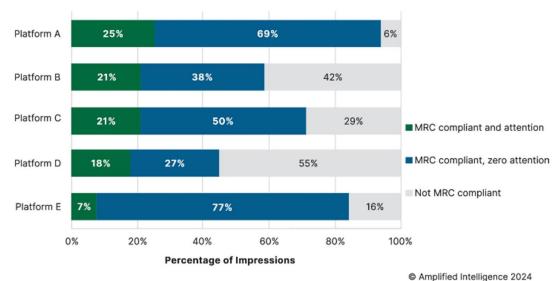


Fig. 2.4 The gap between viewable with attention varies by platform and format



#### TIAK will oversee the rollout of Cross Media measurement in 2026

How Türkiye's road towards a transparent and verified cross-media audience ecosystem can help advertisers plan smarter and unlock value in TV's premium media environment.



#### Thank you

